## Digital Marketing

#### Description:

The program aims at developing an overall understanding of digital marketing / online marketing platforms, mainly web analytics, social media tools, marketing through search engines, search engine optimisation, mobile marketing, email marketing, Wordpress Development, digital display marketing, content marketing and Strategizing marketing.

# **Training Objective**

- This Course will look at the Emerging field of Digital Marketing and its aspects.
- To cover all the topics from fundamental knowledge of Digital Marketing and other subtopics so that the Student can use to understand various aspects of working methods of Digital Marketing
- To identify emerging SEO, SMM, E-mail Marketing and Affiliate Marketing trends and how they work With real world examples

#### **Key Benefits of Course:-**

- Learn how to Increase in brand loyalty
- How to use Digital Marketing for Extremely Cost-effective campaign
- Understand everything in digits
- Real-time customer service and
- Higher Return on Investment than Traditional Marketing
- Targeting audiences with proper niche
- Higher Conversion Rate than Traditional Marketing
- Worldwide audience
- Helps to Improve relationships with customers
- How to Get Results that can be tracked and measured

#### Course Module

- 1. Digital Marketing Course Introduction
- a. What is Digital Marketing?

- b. How is Digital Marketing usefull?
- c. What are the types of Digital Marketing?

#### 2. WordPress

- a. What is a Wordpress site?
- b. Domains, Web hosts, Servers & Hosted services
- c. What is WordPress?
- d. Get started with WordPress.com
- e. Creating Content
- f. Building a Website
- g. Intro to WordPress.org

# 3. Search Engine Optimization

- a. Why SEO?
- b. What is SEO?
- c. What is a keyword research?
- d. How does a search engine work?
- e. On-page SEO
- f. Off-page SEO
- g. What are Google Algorithms?
- h. Types of SEO
- i. Website architecture
- j. Local SEO
- k. How to measure your SEO performance

# 4. Google Analytics

- a. Getting started with Google Analytics
- b. Traffic Sources
- c. Goals

# 5. Google Search Console

- a. What is Search Console?
- b. Why you Need Search Console

- c. How to set up Search Console
- d. A Brief Overview of Search Console

# 6. Google Ads

- a. How to advertise on Google & What are Google Ads?
- b. What are the various format in Google Ads?
- c. Where is Google showing your ads?
- d. How can you create a Google Ads?
- e. Important Metrics to track
- f. Optimizing your advertisements
- g. How to setup Google Ads account
- h. How to run Google Ads

# 7. Social Media Marketing

- a. What is Social Media Marketing?
- b. What are the channels used for SMM and how can you use them?
- c. What are the tools for Social Media Marketing?
- d. Facebook Ads
- e. Instagram Ads
- f. Youtube Ads

### 8. Email Marketing

- a. Why Email Marketing?
- b. What is Email Marketing?
- c. Email Marketing setup
- d. Benefits of Email Marketing
- e. A/B Testing
- f. How to Optimize subject line
- g. Optimize your Email content
- h. Automating Emails
- i. Types of Email campaigns
- j. How to engage with new subscribers
- k. Email Marketing Tools

## 9. Content Marketing

- a. Know your Audience
- b. Create high quality Content
- c. Consistently run A/B tests
- d. Conduct a competitor analysis
- e. Choose a suitable content format
- f. Choose a content management system
- g. Target your audience using emails
- h. Measure your content performance

# 10. Mobile Marketing

- a. Mobile media facts and figures
- b. How Brand connect with Consumers
- c. Mobile marketing tactics

## 11. Online Reputation Management

- a. What is Online Reputation Management?
- b. How your Online Reputation can be damaged?
- c. What happens when your reputation is ruined
- d. How to repair your Online Reputation

### 12. Affiliate Marketing

- a. What is Affiliate Marketing?
- b. What is the process of Affiliate Marketing?
- c. What are the tips for success in affiliate marketing?

#### **Course Benefits & Features :-**

Digital Task Force's Professional Certification is beneficial and enlightening as a professional Student. The Course are Designed in a such manner, which would help you dive into the depth of every concept, thereby making concept crystal clear. These professional courses are an asset to kick-start your own Digital

Marketing practice/service. These Course will assist you develop your skill set and take your expertise to a professional level. Affixing dual recognition certificate to your resume will amplify your command over the subject. Learn from experts and become professional within short span of time

# Course Pre-requisite :-

- Laptop or Desktop
- Fast Internet Connection
- A basic Knowledge of Computer